

# John Patrick Oroho

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John Patrick Oroho is Of Counsel to Porzio, Bromberg & Newman and is a member of the board of Porzio Compliance Services. John focuses his practice on life sciences compliance and regulatory consulting in the areas of Aggregate Spend, Physician Payment Sunshine Act, the Prescription Drug Marketing Act (PDMA), Antikickback Statute, False Claims Act, and Medicare and Medicaid fraud and abuse. Mr. Oroho is a noted expert on pharmaceutical compliance, specifically OIG and state compliance with Sales and Marketing and product distribution. He has written and lectured extensively on these, as well as other life science compliance issues. He has worked with companies under Corporate Integrity Agreements to ensure their compliance with the standards established for pharmaceutical marketing and sales. Mr. Oroho previously served as Senior Vice President and General Counsel for the PDMA Alliance, a national trade association focused on sample distribution and pharmaceutical marketing and sales compliance. Mr. Oroho has been responsible for the development of Aggregate Spend systems and PDMA-compliant sample tracking systems.

Mr. Oroho is the president and general manager, life sciences division, at Porzio Life Sciences, an RLDatix company.

# Recognitions

No aspect of this or any advertisement has been approved by the Supreme Court of New Jersey. For ranking methodologies, please see **here**.

- New Jersey Law Journal "Innovator of the Year" honoree (2023)
- Who's Who Legal Compendium Edition (2017); Life Sciences Regulatory, (2016); Life Sciences (2015)
- Seton Hall European Healthcare Compliance Program European Healthcare Compliance Certification (2012)

## Memberships

- American Bar Association
- PDMA Alliance
- Family Resource Network, Board of Trustees
- Catholic Academy of Sussex County, Board of Trustees
- Federal Academy Selection Committee for Congressman Scott Garrett (R-NJ)



# John Patrick Oroho Cont.

- University of Notre Dame Law Association
- The United States Merchant Marine Academy Alumni Association

#### News

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- Porzio, Bromberg & Newman Named Winner of Financial Times Innovative Lawyers in Healthcare & Life Sciences Award, 12/05/2023
- Porzio's David Carlson and John Oroho Named "Legal Innovators of the Year", 9/14/2023
- Porzio's David Carlson and John Oroho Named Finalists for New Jersey Legal Awards, 7/21/2023
- Landmark Deal in Legal Industry: Porzio, Bromberg & Newman is the First-Ever U.S. Law Firm to Sell its Legal Technology Subsidiary to Private Equity, 10/17/2022
- 'Forget Avocado Toast.' How Porzio Bromberg Offers Young Lawyers A Unique Career Path, 11/30/2021
- "Compliance for the Beginner and Expert What You Need to Know and What You Wish You Had Known," Expert Q&A, Interview with Alessandra Hawthorne, Head Corporate Department, Ethics and Compliance, Global Chief Ethics and Compliance Officer, Boehringer Ingelheim, 6th Annual Global Compliance Congress, 11/14/2019
- Porzio Handles Jones Act Work for Puerto Rico, 1/04/2019
- Aggregate Spend Goes Global: John P. Oroho Interviewed by MedCity News, 3/30/2016
- Seven Porzio Attorneys Recognized by "Who's Who Legal 2016", 3/29/2016

#### **Events**

• 2021 Life Sciences Compliance Outlook, 3/15/2021

#### **Speaking Engagements**

- "Mini Summit 8: Global Update on HCP Transparency Reporting/Aggregate Spend," Speaker, 15th International Pharmaceutical and Medical Device Ethics & Compliance Congress, Virtual, 5/17/2022
- "Compliance Top 10 Clear and Concise Overview of the Top Areas of Concern for the Compliance Professional," Speaker, Pharmaceutical Compliance Congress, McLean, VA, 4/25/2022
- "Panel Discussion: Ask the Experts What Keeps You Up at Night?" The latest in Drug Pricing Transparency Requirements, Panelist, Philadelphia, PA, 3/28/2022
- "Explore Prosecutor Perspectives on the High-Risk Activities of Speaker Programs," Moderator, Virtual Speaker Programs Summit, 2/16/2022



# John Patrick Oroho Cont.

- "Open Forum for Benchmarking, Q&A and Best Practice Sharing," Transparency & Aggregate Spend Conference, 12/07/2021
- "Back to the Future of Medical Meetings," Webinar, MPI MedUP Town Hall, 11/30/2021
- "Changing Dynamics of State Price Transparency and Reporting Requirements," Virtual 22nd Annual Pharmaceutical and Medical Device Ethics and Compliance Congress, 11/03/2021
- "Internal Adoption of Innovation by Law Firms," Baretz & Brunelle NewLaw Practice Report, Webinar, 10/28/2021
- "Operationalizing Compliance Guidance Key Learnings for DOJ Updates, OIG Fraud Alert and Open Payments Enforcement Action," Speaker, Pharmaceutical Compliance Congress, 9/28/2021
- "Navigating State, Federal & International Transparency Disclosure Requirements," Seton Hall U.S.. Healthcare Compliance Certificate Program, Speaker, 6/14/2021
- "Implementing Safe, Compliant and Successful Direct-to-Patient (DTPt) Sampling Programs," Pharmaceutical Commerce, Sponsored by J. Knipper and Company, On-Demand Webcast, 5/26/2021
- "2021 Life Sciences Compliance Outlook," Porzio Life Sciences, Webinar, 3/16/2021
- "Transition of Medical and Healthcare Meetings in 2021," Medical and Healthcare Professionals 2021 Series Kick-Off Webinar, 2/12/2021
- "Enforcement and Industry Panel Discussion," Virtual 14th Annual Forum on Transparency, Aggregate Spend and HCP Engagement, 12/09/2020
- "Changing Dynamics of State Price Transparency and Reporting Requirements," Virtual 21st Annual Pharmaceutical and Medical Device Ethics and Compliance Congress, Mini Summit XIV, 11/05/2020
- "Navigating State, Federal & International Transparency Disclosure Requirements," Seton Hall U.S. Healthcare Compliance Certificate Program, 10/12/2020
- "Racing Toward a Vaccine," Update on the efforts by New Jersey's life sciences business community to develop a
  vaccine for COVID-19, Morris County Chamber of Commerce and Morris County Economic Development Corporation
  (MCEDC), 9/29/2020
- "A Look at How In-House Legal & Compliance Departments are Evolving in 2020 to Help Address Business Challenges," 17th Annual Pharmaceutical Compliance Congress 2020, 8/13/2020
- "Coronavirus Dialogue Series: Medical Meetings Post COVID-19," Meeting Professionals International Life Sciences Webinar, 6/17/2020
- "The Evolution of Compliant HCP Engagements and Transparency: Your Guide to the Past, Present, and Future," PCC Webcast Series Pharmaceutical Compliance Digital Week, 5/21/2020
- "How Vulnerable are Medical Meetings both in the Short Term and Long Term?" Market Transformation Series, Life Sciences Meetings Webinar, 5/18/2020



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- "Navigating State, Federal & International Transparency Disclosure Requirements," U.S. Healthcare Compliance Certificate Program, Seton Hall Law, 10/14/2019
- "State Drug Pricing Transparency Level-Set Reporting and Requirements Landscape," 5th Edition Drug Pricing Transparency, 9/19/2019
- "Address the Recent Trends in State-By-State/City-By-City Reporting and How to Keep on the Pulse of Change," Panel Discussion, Moderator, The 13th Annual Forum on Transparency and Aggregate Spend, 8/13/2019
- "Prepare for the Future State of Transparency in Canada Lessons Learned From Europe and The U.S.," Pharmaceutical Compliance Congress Canada, 6/11/2019
- "Operationalize Emerging Global Reporting Requirements," CBI's 2nd Annual U.S.-Based Congress on Global Transparency Reporting , 5/15/2019
- "Summit Host Welcome and Anti-Trust Guideline Reminders," CBI's 16th Annual Pharmaceutical Compliance Congress, 4/17/2019
- "Transparency Meets HCP Engagement," Synergistix Users Collaboration Conference 2019 Prescription for Success\, 4/04/2019
- "Keeping Track of the Evolving Laws Impacting Compliance and HCP Interactions," CBI's 4th Edition Drug Pricing Transparency Congress, 3/26/2019
- "Tracking Federal, State, Local and Global Laws Impacting HCP Interactions Compliance & Reporting," 7TH Annual Global Pharmaceutical and Medical Meetings Summit, 2/05/2019

#### **Practices**

Life Sciences Legal, Regulatory, and Compliance

## **Area of Focus**

- Compliance and Regulatory Counseling
- Global Compliance and Counseling
- Pharmaceutical, Medical Device, Biotech

## Industries

Life Sciences

#### **Industry Focus Areas**

- Medical Device
- Pharmaceutical



# **Prior Relevant Experience**

- Integrated Pharma Technologies, General Counsel & Director of Operations, 2002–2003
- Computer Systems Services & Consulting, General Counsel and Director of Business Development, 2000–2002
- Struble Ragno Petrie Oroho Spinato Bonanno MacMahon & Conte, P.C., Senior Partner, 1989–2000
- Bruinooge & Associates, Associate, 1987–1989
- Riker, Danzig, Scherer, Hyland & Perretti, Associate, 1987
- Fulbright & Jaworski, Associate, 1985–1987

## **Media Mentions**

- "Lawyers Don't Know How Valuable They Can Be," New Jersey Law Journal, 9/12/2023
- "Forget Avocado Toast, How Porzio Bromberg Offers Young Lawyers a Unique Career Path," Law.com, 12/18/2021
- John Patrick Oroho Interview with Global Business Reports US Biopharmaceuticals 2020, 5/29/2020

#### **Bar Admissions**

- New Jersey, 1987
- Texas, 1985

## **Education**

- University of Notre Dame School of Law J.D., 1985
- United States Merchant Marine Academy B.S., 19778 with honors

