



Pamela M. Kapsimalis

Principal

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Pam Kapsimalis is a Principal at Porzio, Bromberg & Newman and is the chair of the firm's Business Law department. Pam has significant experience working on transactional matters, concentrating in the corporate, real estate, commercial lending, franchise, and general contract areas.

Leveraging her in-house experience, Pam works with corporate clients of all sizes to serve as their outside general counsel, providing a wide array of legal advice to help them achieve their business objectives. She is experienced in representing a variety of individual and corporate clients in business formation, *dissolution, sales and acquisition (both stock and asset based)*, corporate governance and best practices, business financing, disposition of real property, licensing, leasing and general corporate matters.

Throughout her career, Pam has extensive experience with franchises, representing both franchisor and franchisee in the health and wellness, restaurant, retail and exercise industry. She also has developed an expertise working with product development, logistics and warehousing, having served as General Counsel to one of the largest cold storage warehouse companies in the United States (Preferred Freezer Services).

Given the variety of Pam's experience, she assists corporate clients with their business objectives and navigates through economic issues, such as COVID-19, and utilizes the CARES Act to provide economic relief.

Pam is also passionate about working with not-for-profit companies, both on a volunteer basis and as outside general counsel. She is active in the community and is an Emeritus Trustee for Kent Place School and the Summit Speech School. During her tenure as a Trustee for Kent Place School, she served as Head of the Development Committee and on the Executive Committee in supporting the school's \$30 million capital campaign. She also served as a member of the Board of Trustees of the Summit Speech School and served on its Development Committee.

Memberships

- Member, Association of Corporate Counsel (ACC)
- Member, BW NICE
- Member, Greek American Chamber of Commerce
- Member, Impact 100, Grant Committee

Pamela M. Kapsimalis Cont.

- Member, Morris County Chamber of Commerce, Women in Business Program
- Member, SobelCo, Executive Women's Leadership Program
- Volunteer, Institute for Entrepreneurial Leadership (IFEL)
- Volunteer, Law Firm Anti-Racism Alliance (LFAA)
- Volunteer, The Battered Women's Legal Advocacy Project (Jersey Battered Women's Service)
- Volunteer, The Community Foodbank of New Jersey (CFBNJ)
- Volunteer, Dress for Success
- Volunteer, Family Promise of Morris County
- Volunteer, Homeless Solutions
- Volunteer, NJ Bar State Bar Foundation Vincent J. Apruzzese High School Mock Trial Competition
- Former Trustee, Kent Place School Board of Trustees, Summit, NJ
- Former Member, New Jersey District V-B Ethics Committee
- Former Alumna Representative, Middlebury College, Middlebury, VT
- Former Trustee, Summit Speech School Board of Trustees, New Providence, NJ

News

- Porzio Bromberg and Newman Introduces Business Law Practice, 5/20/2021
- Porzio Announces Principal and Counsel Promotions, 9/01/2020
- Porzio Welcomes Corporate Attorney Pamela M. Kapsimalis, 2/16/2018

Articles

- Franchising Update: Setting Up for Success in 2021, 5/24/2021
- Paycheck Protection Program (PPP) Loan Update, 10/26/2020
- Paycheck Protection Program Update , 8/13/2020
- Three Phase Plan for Returning to the Workplace, 7/21/2020
- Making Sense of COVID-19: What Small Business Owners Need to Know, 7/14/2020
- Restaurant Litigation - Is This A Trend, 6/18/2020
- COVID-19 CARES Act Updates – Paycheck Protection Program Flexibility Act (PPPFA), 6/08/2020

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- Main Street Lending Program - A New Option For Companies With More Than 500 Employees, 4/21/2020
- COVID-19: How To Pivot Your Business And Prepare For The Next 6 Months-A 5-Part Series, 4/20/2020
- New Jersey Executive Order 123 Provides Grace Period for Insurance Premium Payments, 4/16/2020
- SBA Payment Protection Program Loans - Use Of Proceeds And Loan Forgiveness, 4/02/2020
- SBA - Paycheck Protection Program Guidance, 4/02/2020
- Paycheck Protection Program Application Process, 4/02/2020
- 5 Tips for Managing Business and Legal Risk for Manufacturers and Supply Chains during the COVID-19 Pandemic, 3/20/2020
- The Legal Impact of the Coronavirus On Your Business, 3/10/2020

Events

- Porzio's Women's Initiative Network's Ethics & Eggs Seminar 2021, 12/09/2021
- NJ Business And Employment Issues During COVID-19: What Business Leaders Must Know, 4/13/2020
- Business as (Un)Usual: Pivoting Your Business During These Uncertain Times, 4/01/2020

Speaking Engagements

- "Hot Topics In Employment Law," Morris County Chamber of Commerce, Human Resources & Talent Committee, 3/08/2022
- "Are DEI Initiatives Working? How to Ensure That Yours Are," Morris County Chamber of Commerce, Human Resources & Talent Committee Virtual Meeting, 2/08/2022
- "Ethical and Diversity Considerations in Written and Verbal Communications," Porzio's Ethics & Eggs 2021, 12/09/2021
- Morris County Economic Development Corporation's 10th Annual Business Growth Forum, 1/19/2021
- "Minimizing Corporate Risk in 2021 – What have we learned from COVID-19?" Porzio's Fourth Annual WIN Ethics & Eggs Virtual CLE Seminar, 12/17/2020
- "Getting To Clarity: 25 Tips for Drafting Better Agreements" NBI Seminar, 12/15/2020
- "How to Design Your Return to Work Plan," Morris County Chamber of Commerce Webinar, 7/08/2020
- "How to Design Your Return to Work Plan - From Employees to Floor Plan to Business Operations," Porzio and MorphMom Webinar, 6/10/2020
- "Business as (Un)Usual: Securing your Business In the Months to Come," Porzio Webinar, 4/29/2020
- "PPP & SBA Loan Updates: What You Need to Know", Northeast Pool and Spa Association, 4/22/2020

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- "What Are Relief Options For Your Business During COVID-19", Sotheby's, 4/16/2020
- "Business As (Un)Usual-Pivoting Your Business During Uncertain Times Part II," Morphmom Webinar, 4/15/2020
- "NJ Business and Employment Issues During COVID-19: What Business Leaders Must Know," NJMEP Webinar, 4/13/2020
- "NJ Business and Employment Issues during COVID-19: What CEOs and Business Leaders Must Know," Young President's Organization – NJ Chapter Webinar, 4/09/2020
- "Business As (Un)Usual-Pivoting Your Business During Uncertain Times: Part I," Morphmom Webinar, 4/01/2020
- "Branding, Marketing and Franchising", Greek American Chamber of Commerce, 1/09/2020
- "Gender Non-Conformity in the Workplace: Managing Risk in a Changing Environment", Porzio Ethics & Eggs, 11/22/2019
- Morris County Chamber of Commerce, Business Growth Forum, 9/25/2019
- "Are DEI Initiatives Working? How to Ensure That Yours Are," Morris County Chamber of Commerce, Human Resources & Talent Committee Virtual Meeting, February 8, 2021.

Practices

- Corporate

Area of Focus

- Business Formation & Dissolution
- Contracts, Governance & General Counsel Services
- Corporate Finance
- Corporate Tax
- Mergers & Acquisitions

Industries

- Manufacturing
- Warehousing and Storage

Prior Work Experience

- Preferred Freezer Services, LLC (privately held national cold storage and shipping company with over 35 warehouses and 2000 employees), General Counsel.

Bar Admissions

- New Jersey, 1987

Pamela M. Kapsimalis Cont.

- Pennsylvania, 1987

Education

- *Seton Hall Law School*
J.D., 1986
- *Middlebury College*
B.A., 1983
with honors

Languages

- French
- Greek